

CORPORATE PRESENTATION

September 2026

AGENDA

- 01 TURKISH ECONOMY OVERVIEW
- 02 TURKISH BANKING SECTOR OVERVIEW
- 03 GARANTI BBVA CORPORATE PROFILE & FINANCIAL HIGHLIGHTS
- 04 SUSTAINABILITY AT GARANTI BBVA
- 05 CORPORATE GOVERNANCE AT GARANTI BBVA

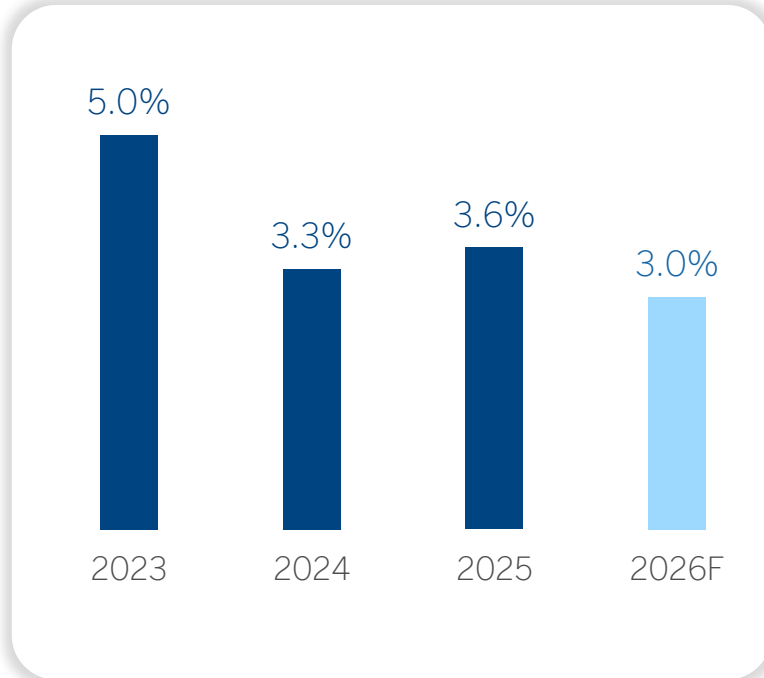
01

TURKISH ECONOMY OVERVIEW

TURKISH ECONOMY (I/II)

GDP GROWTH

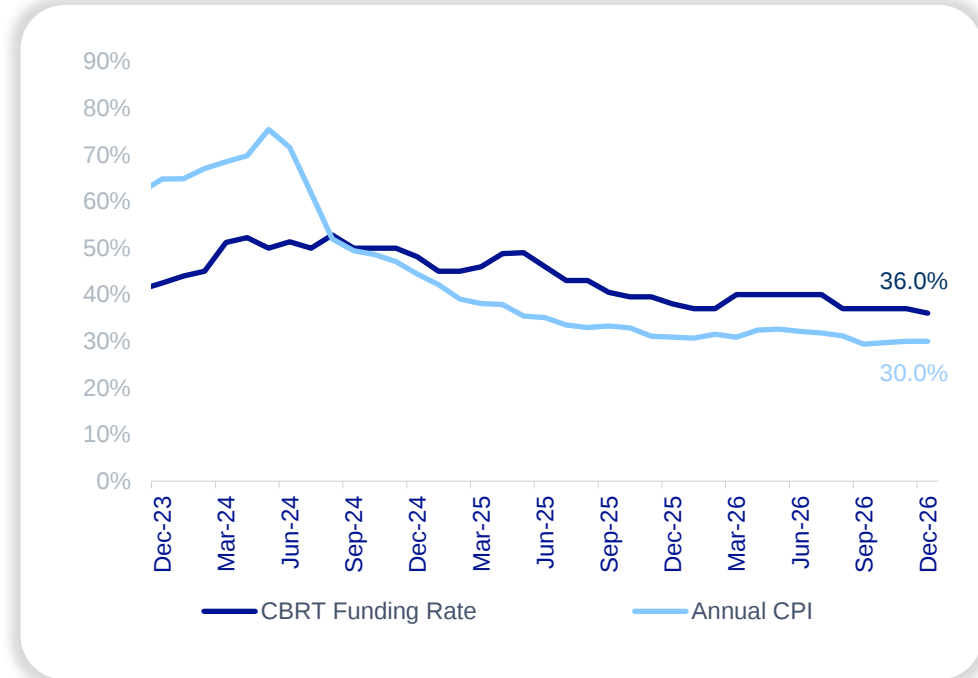
(YoY)



- We expect GDP growth to reach around 2.5% y/y in 1H26. **Under our baseline scenario of gradually normalizing energy prices and a prudent policy mix, we maintain our 2026 GDP growth forecast at 3.0%.**

CBRT FUNDING RATE & CPI EXPECTATIONS

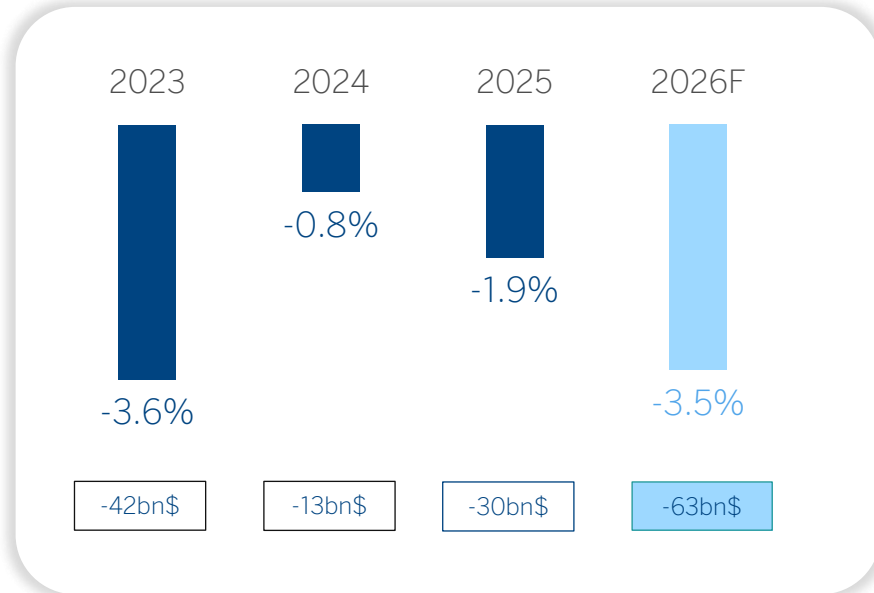
(End of the Period)



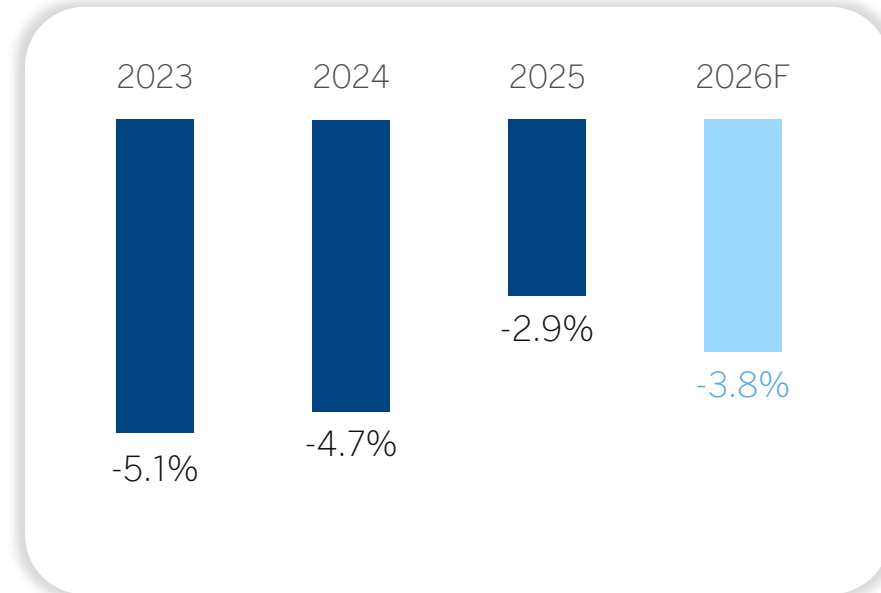
- Assuming continued fiscal discipline, a cautious CBRT stance, and a gradual normalization in energy prices in 2H26, **we forecast year-end consumer inflation to be 30%.**
- With limited room for policy rate cuts starting in 4Q26, the funding rate is expected to reach **36% by year-end.**

TURKISH ECONOMY (II/II)

CA DEFICIT / GDP (year end)



CG BUDGET DEFICIT / GDP (year end)



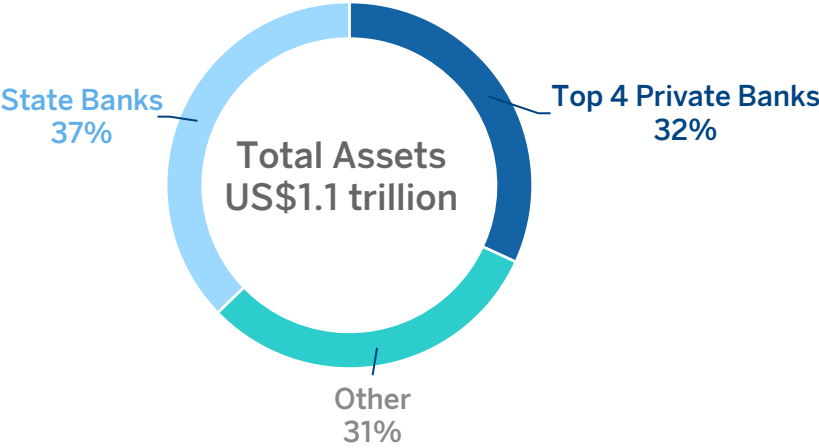
- **Weak external demand and elevated commodity prices**, contingent on developments in the Middle East conflict, continue to **weigh on the external balance**. Compared to our previous 3.5% of GDP forecast for 2026, **stronger than expected export activity on substitution effects would result in a level below 3% of GDP (50-55bn\$)**. Tourism revenues also provide an important buffer during the summer months.

- The cash deficit-to-GDP ratio stood at 2.6% in June, supported by **resilient revenues and spending discipline**. Despite softer activity, given the strong performance of 1H26, budget deficit is expected not to deviate much from the MTP target of 3.5% of GDP.

02

TURKISH BANKING SECTOR OVERVIEW

TURKISH BANKING SECTOR (I/V)



	# of Banks	Share in Assets	Share in Loans	Share in Deposits
Top 4 Private Commercial Banks	4	32%	34%	35%
State Comm. Banks	3	37%	37%	41%
Other Private Commercial Banks	28	15%	14%	14%
Development & Inv. Banks	21	7%	7%	-
Participation Banks	10	9%	8%	10%
Total: 66				

Strictly regulated & Basel III compliant strong capital

CAR

16.6%

Sound Profitability

ROAE

24.4%

Deposit-driven liability mix

Deposits / Assets

63%

Healthy Asset Quality and strong coverage ratios

NPL Ratio

3.0%

Total Coverage

3.6%

Note: Sector figures are based on bank-only BRSA monthly data as of June 2026
Number of banks figures are based on BRSA monthly data, excludes banks under SDIF and Ziraat Dinamik Bank (Digital bank)

TURKISH BANKING SECTOR (II/V)

➤ DOMINATED BY TOP 4 PRIVATE BANKS & 3 STATE BANKS

TOP 9 BANKS ¹	Assets Market Share	Perf. Loans Market Share	Net Income Market Share	Foreign Ownership	Free Float
 Ziraat Bankası	20.5%	21.3%	18.8%	(State Bank)	-
 VakıfBank	13.1%	14.5%	7.6%	(State Bank)	7.4%
 TÜRKİYE İŞ BANKASI	11.5%	11.5%	7.6%	-	32.3%
 HALKBANK	10.7%	10.1%	4.5%	(State Bank)	8.4%
 Garanti BBVA	10.0%	11.1%	16.1%	BBVA (85.97%)	14.0%
 AKBANK	8.4%	8.7%	8.7%	-	53.1%
 YapıKredi	8.1%	8.6%	7.8%	-	38.8%
 QNB	4.8%	5.6%	7.4%	Qatar National Bank (99.88%)	0.12%
 DenizBank	4.7%	5.1%	8.7%	Emirates NBD Bank PJSC (100%)	-

Among private banks

 **Garanti BBVA**

#1
in profitability

#2
in total assets &
loans

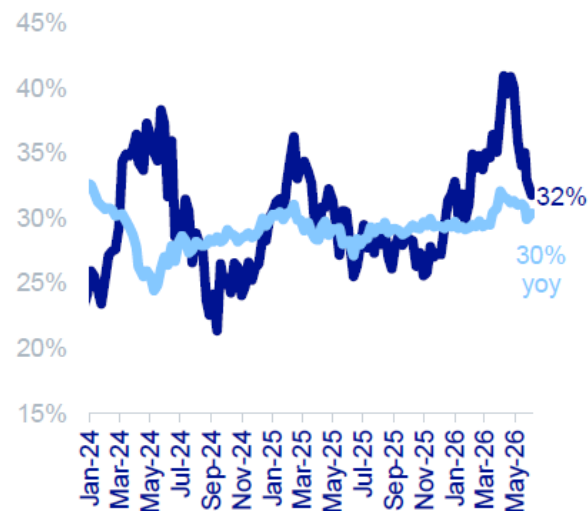
Note: Sector figures are based on bank-only BRSA monthly data as of June 2026.

¹ Top 9 banks make up 77.0% of sector's total asset as of June-26 in sector. Assets and loans market shares are among commercial banks.

TURKISH BANKING SECTOR (III/ V)

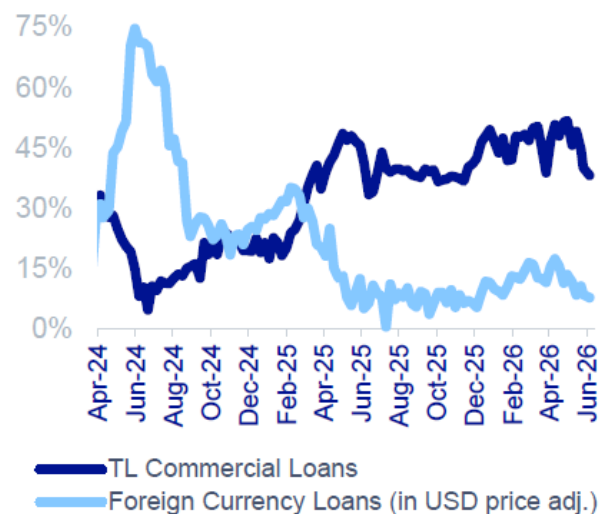
TOTAL CREDIT GROWTH (FX ADJ)

13 WEEK ANNUALIZED & YOY



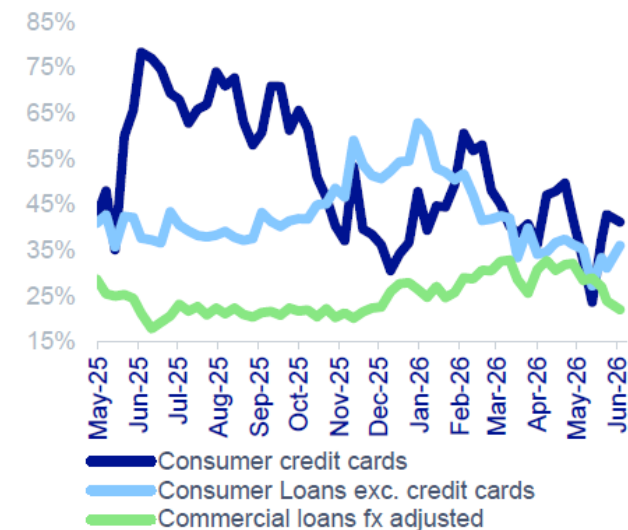
COMMERCIAL LOANS

13 WEEK ANNUALIZED, DEPOSIT BANKS



CONSUMER CREDIT SEGMENTS

13 WEEK ANN.

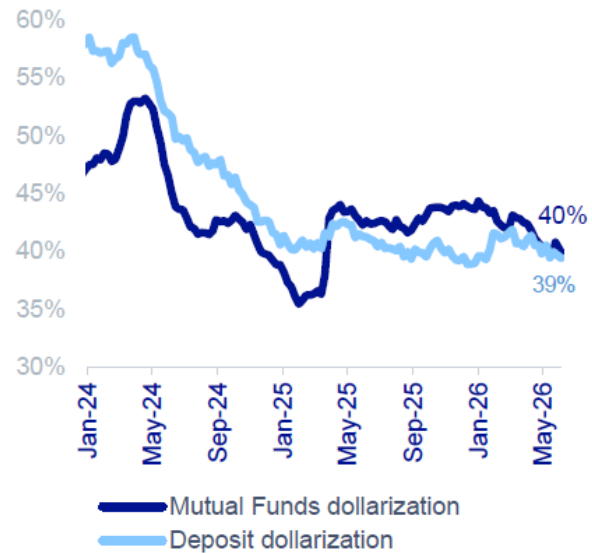


The deceleration in credit growth is observed in both consumer and commercial lending, where **TL commercial lending** is supported by most recent credit packages for SMEs and non-capped items.

TURKISH BANKING SECTOR (IV/ V)

RESIDENTS' DOLLARIZATION RATIO*

(%)

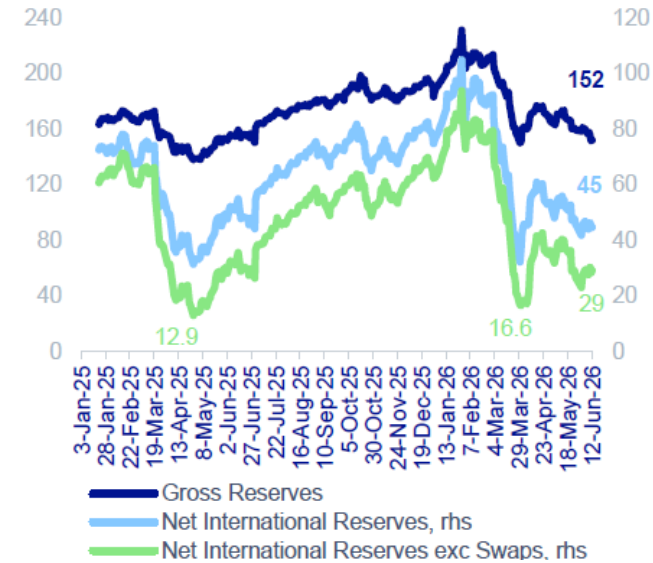


Source: CBRT, TEFAS, BRSA and Garanti BBVA Research

* FC Funds consist of FC Hedge Funds, Eurobond Funds and Precious Metals Funds

CBRT INTERNATIONAL RESERVES

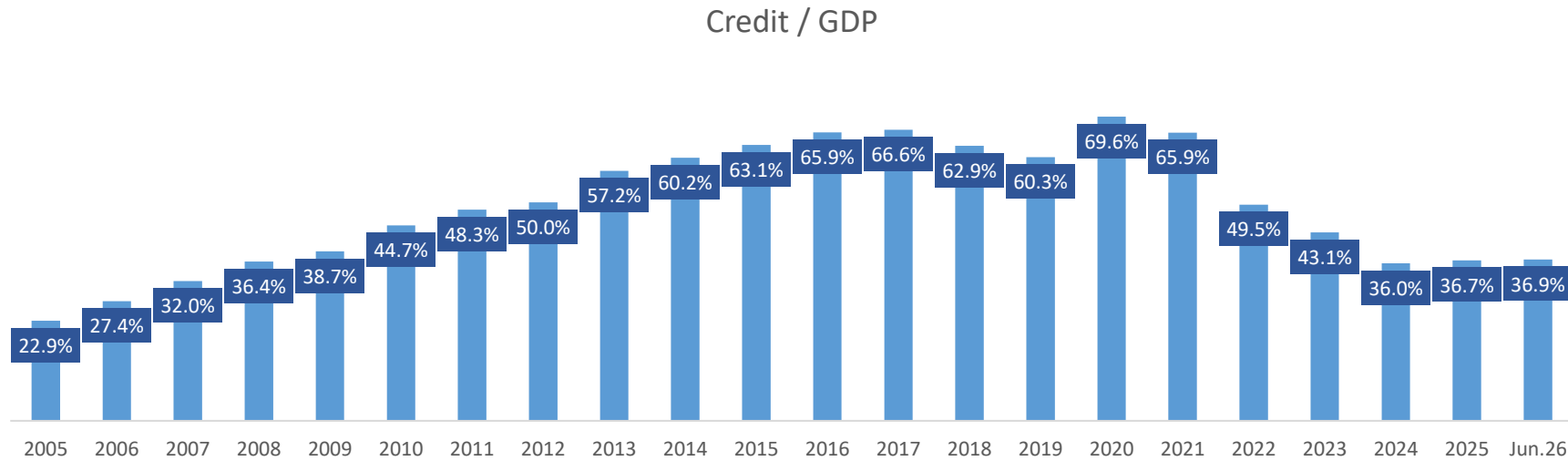
(\$Usbn, as of June 12th)



Residents' dollarization remains contained, while the CBRT has resumed reserve accumulation as capital inflows recovered after the temporary reversal observed in late May.

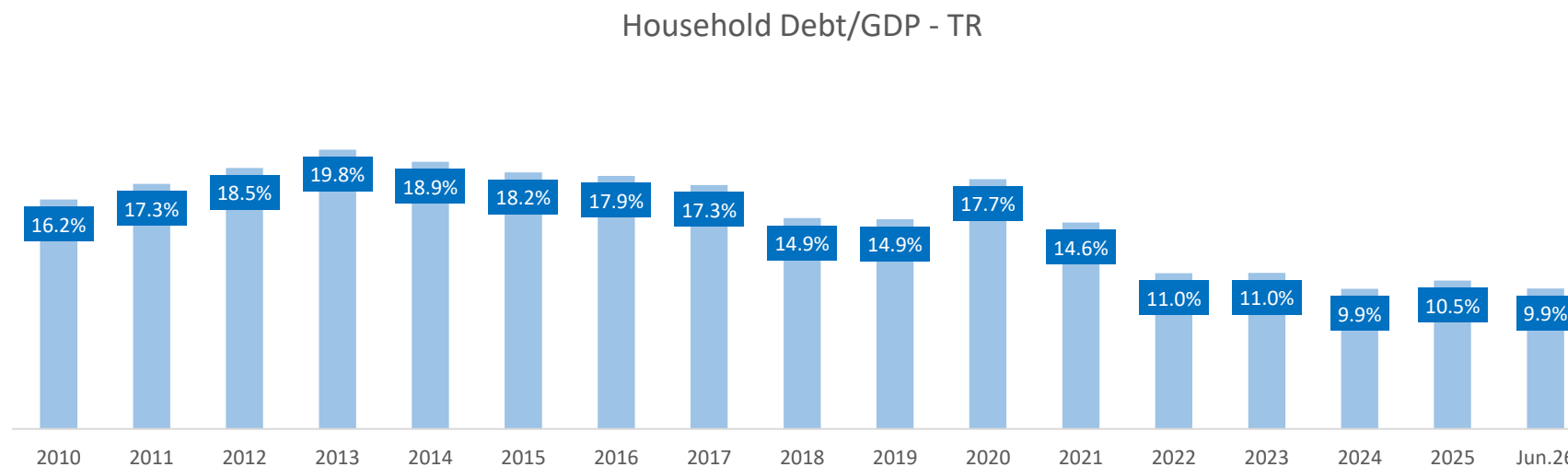
TURKISH BANKING SECTOR (V/V)

Highly deleveraged, suggesting strong potential for growth



Credit-to-gdp ratios reached **its last 15-year low**

Households' debt over GDP fell to 10%, **staying low among EM peers**



MONETARY STANCE CONTINUES TO BE SUPPORTED WITH THE MACRO-PRUDENTIAL MEASURES

Reserve Requirement (RR)

TL deposits & related items

- **Standard TL deposits with maturities:**
 - Demand, 1M & 3M: **17%**
 - >3M: **10%**
- **Other Liabilities**
 - Funds from repo transactions from abroad,
 - Loans obtained from abroad
 - Up to 1M **20%**
 - Up to 3M **16%**
 - Up to 1Y **14%**
 - Deposits/participation funds from banks abroad and liabilities to the head office abroad with maturities up to 1Y **14%**
- **FC deposits (non-gold) with maturities:**
 - Demand & 1M: **32%** (prev. **30%**)
 - With longer maturities: **28%** (prev. **26%**)

Growth caps

(For the 8-week calculation period)

- **SME loans: 4.5%** (prev. **5.0%**)
- **Other commercial loans: 2.0%** (prev. **3.0%**)
- **Auto loans: 3.0%** (prev. **4.0%**)
- **GPL: 3.0%** (prev. **4.0%**)
- **Overdraft loans (>3 installments): 4.0%**
(education-related loans excluded)
- **Overdraft account limits: 1.0%** (prev. **2.0%**)
- **FC loans: 0.5%** (prev. **1.0%**, revised as of **30 Jan 2026**)
- **Exclusions:** CGF loans excluded; export / investment / agriculture / tradesman loans excluded.
- **Penalty:** excess amount must be parked at CBRT **blocked 1 year, 0% remuneration** (equal to amount exceeding caps)

Deposit regulation

(For the 8-week calculation period)

- **Retail TL deposit weight in total:**
 - <60% increase by **0.8%**
 - 60–65% increase by **0.4%**
 - >65% maintain

Penalty: If above targets **not achieved, 3% commission** has to be paid **upon the FC deposit base.**

- **Commercial TL deposit weight in total:**
 - <60% increase by **0.6%**
 - >60% maintain

Penalty: If above targets **not achieved, 1.5% commission** has to be paid **upon the FC deposit base.**

03

GARANTI BBVA CORPORATE PROFILE & FINANCIAL HIGHLIGHTS

ABOUT GARANTI BBVA

MOST PROFITABLE & 2nd LARGEST PRIVATE BANK

Total Assets	\$5.2bn	#2 <i>(among private banks)</i>
ROAE	28%	#1 <i>(Among Tier-1 private banks)</i>
Market Capitalization <i>(20 Aug 2026)</i>	\$11.3bn	#1 <i>(among BIST-Banks)</i>

CUSTOMER-DRIVEN BALANCE SHEET MIX

TL Loans	21.6%	#1
Consumer Loans (exc. CCs)	23.1%	#1
TL Customer Deposit	22.6%	#1

Note: Rankings and market shares are among private banks.

Total Customers

31.2mn



Branches

796

Employees

23,288

Subsidiaries

22

**Subsidiaries within the scope of IFRS consolidation*

Retail Mass, SME & Mobile
Banking NPS score

#1

*(among Tier-1
banks)*

SUPERIOR DIGITAL EXPERIENCE

Digital Active
Customer **18.5 million**

1 in every 5 transactions carries
through Garanti BBVA Mobile

of customers
reached by our
digital assistant
UGI

9.1 million
through mobile
channels **>76mn**
chat

SOUND CAPITAL

Consolidated CET-1 **11.9%** **#1**

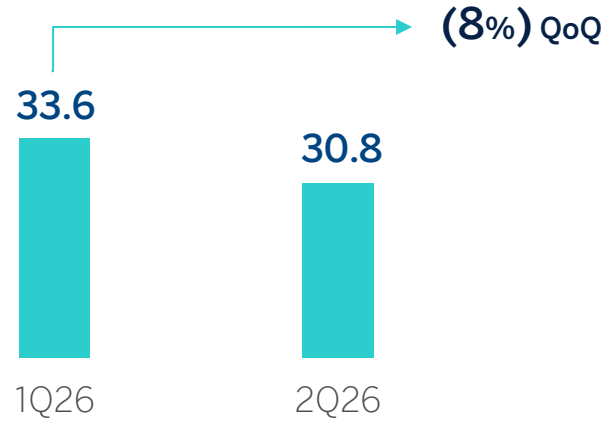
Consolidated CAR **15.9%** **#2**

Leverage **10.7 x**

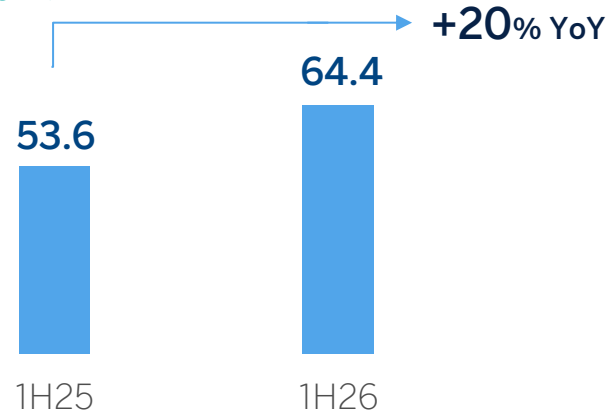
ABOUT GARANTI BBVA - PROFITABILITY

NET INCOME (TL bn)

QUARTERLY



CUMULATIVE



1H26 ROAE
28%

1H26 ROAA
2.7%

Leverage
10.7x

CET-1
12%

KEY FINANCIAL STRENGTHS OF GARANTI BBVA

1 **STRONG
CUSTOMER
DRIVEN
ASSET BASE**

2 **STRATEGICALLY
MANAGED
FUNDING
STRUCTURE**

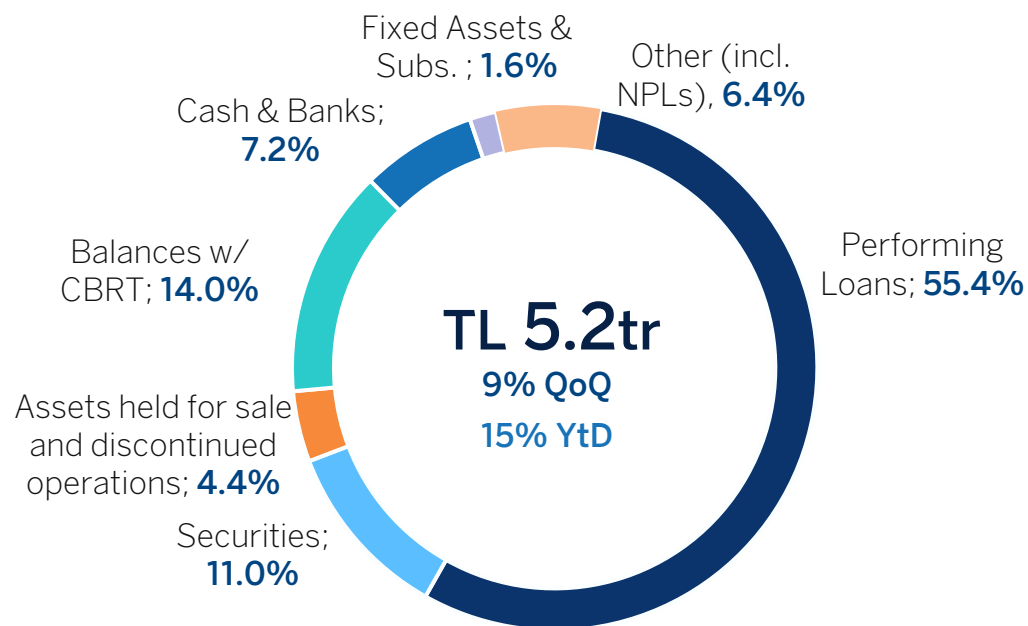
3 **SOLID
ASSET QUALITY,
STRONG
COVERAGE
RATIOS**

4 **HIGHEST NIM
AND SUPERIOR
FEE BASE**

5 **STRONG CAPITAL POSITION**

1 STRONG CUSTOMER-DRIVEN ASSET BASE SUPPORTS RECURRING REVENUE GENERATION

ASSET BREAKDOWN

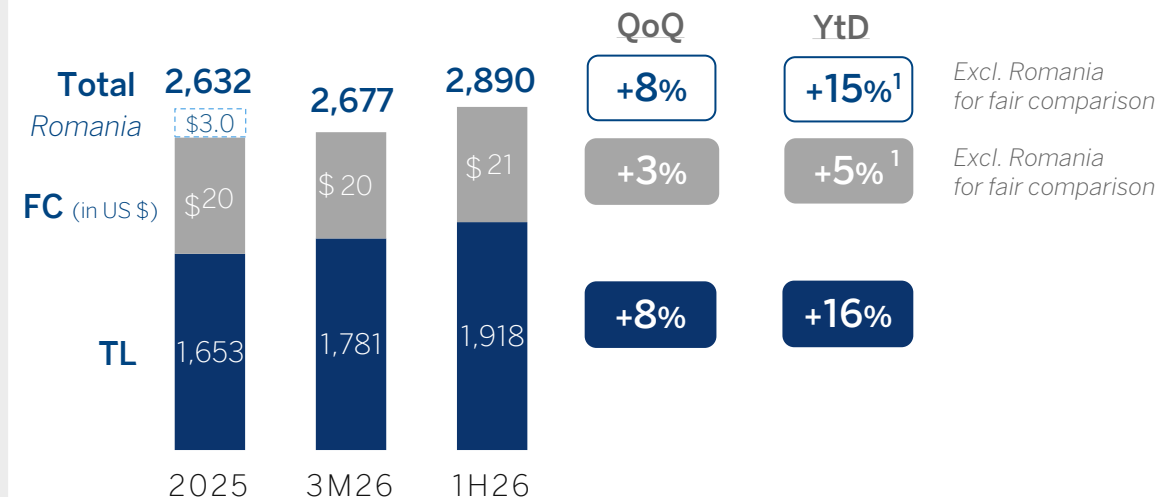


HIGHEST SHARE OF LOANS IN ASSETS

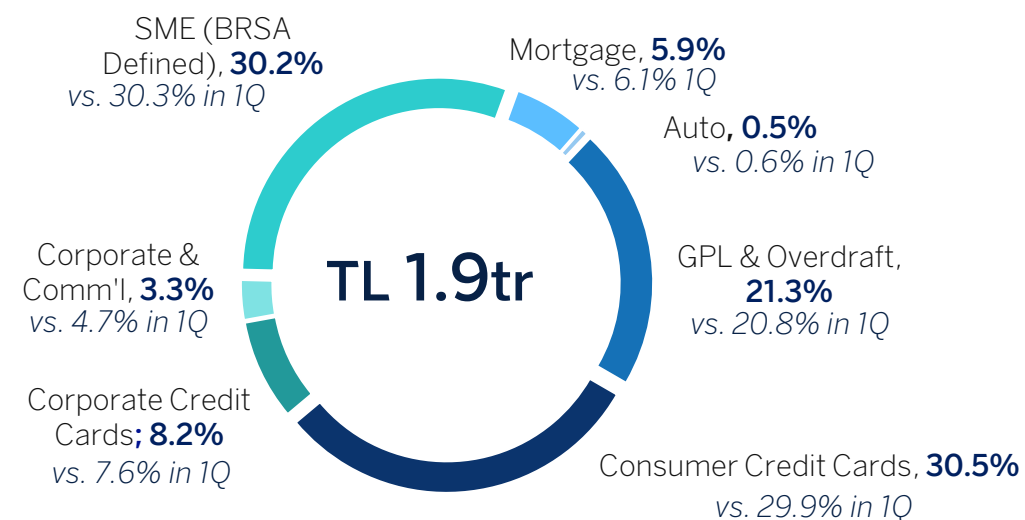
55%

57% bank-only vs sector: **51%***

PERFORMING LOANS (TL, US \$ billion)



TL PERFORMING LOAN BREAKDOWN (66% of total performing loans)



1: In 1H26, due to the ongoing sale process of our Romania subsidiary, related balance sheet items have been reclassified under "Assets held for sale and discontinued operations."

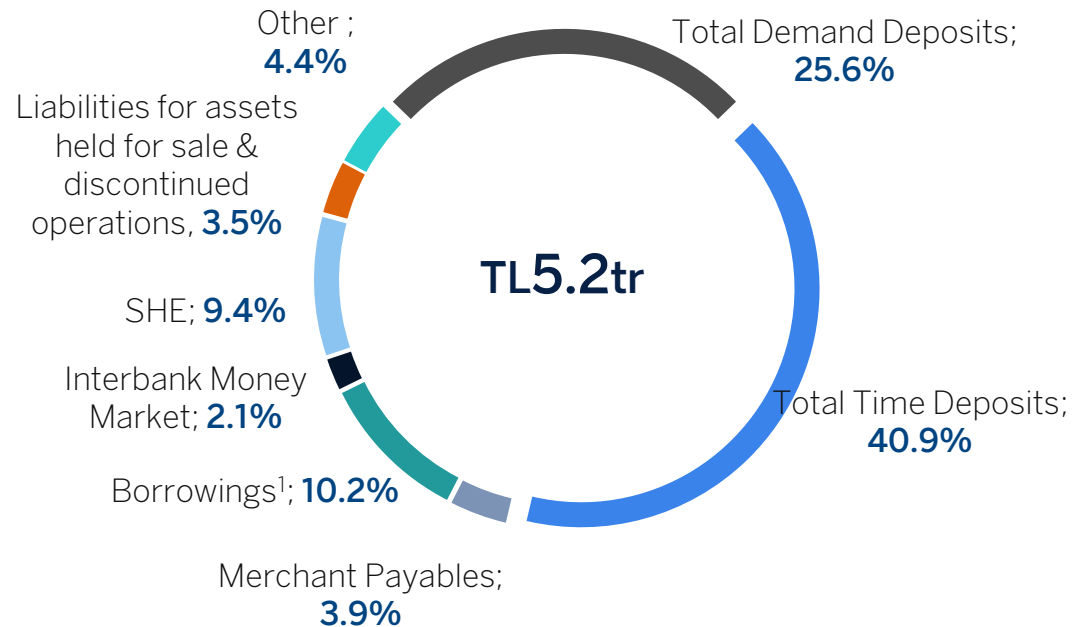
2: \$3bn short-term placement to high-quality liquid assets at 1Q-end resulted in a temporary increase in FC securities balance

* Sector data is based on BRSA May monthly data among commercial banks. Based on bank-only.

2 STRATEGICALLY MANAGED FUNDING STRUCTURE

- High share of free capital & demand deposits

LIABILITIES & SHE BREAKDOWN



TL cust. Demand
/TL cust. deposit

14.9%

vs. private peer avg. of 19.9%

IBL share in assets

55%

vs. private peer avg. of 59.3%

FREE FUNDS
/ AVG. IEA

30% in 1H26

Bank-only 34% in 1Q26
vs. private peer avg. of 25%

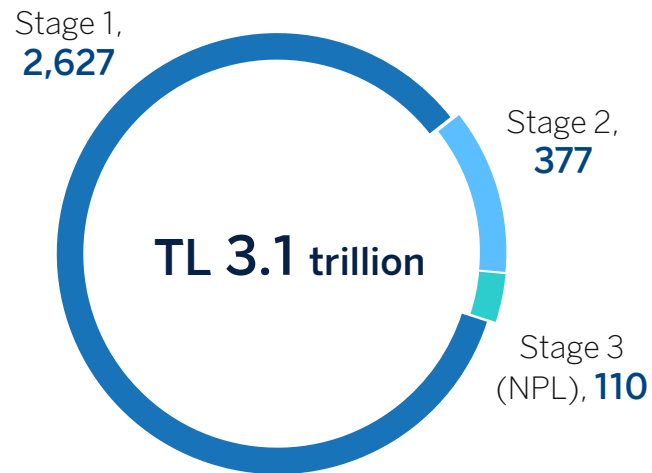
High share of **free funds** mirrors the
NIM strength

¹ Includes bonds issued, funds borrowed, sub-debt

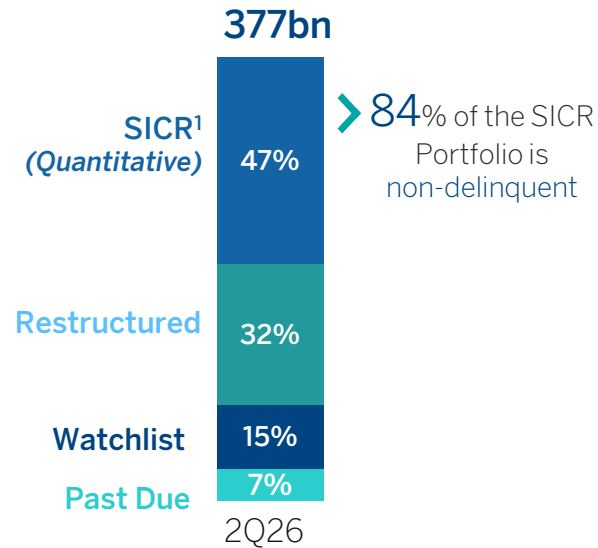
² In 1H26, due to the ongoing sale process of our Romania subsidiary, related balance sheet items have been reclassified under "Liabilities for assets held for sale and assets of discontinued operations."

3 SOLID ASSET QUALITY, STRONG COVERAGE RATIOS

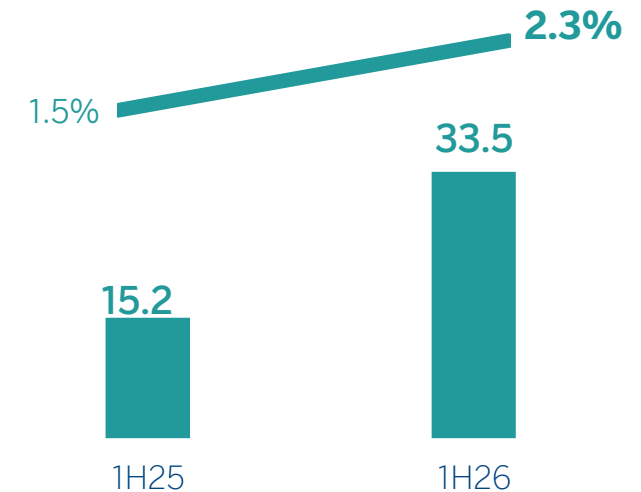
LOANS & RECEIVABLES PORTFOLIO BREAKDOWN (TL bn)



STAGE-2 BREAKDOWN (TL bn) (12% of gross loans)



CUMULATIVE



Stage-2 Coverage

7.2%

FC coverage 13% TL coverage 5%

vs. 8.6% in 2025
vs. 12.3% in 2024

Consumer loans (inc. CCs) share in Stage-2

52%

vs. 51% in 2025
vs. 43% in 2024

Total Coverage

3.4%

vs. 3.1% in 2025
vs. 3.3% in 2024

NPL Ratio

3.5%

vs. 3.1% in 2025
vs. 2.1% in 2024

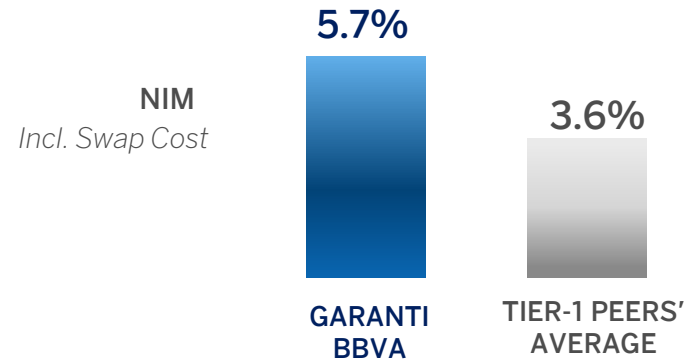
¹ SICR: Significant Increase in Credit Risk per our threshold for Probability of Default (PD) changes

Note: Net CoR excludes currency effect, as it is 100% hedged and has no bottom line impact. Currency depreciation impact 1H26: 9bps, 2Q26: 11bps

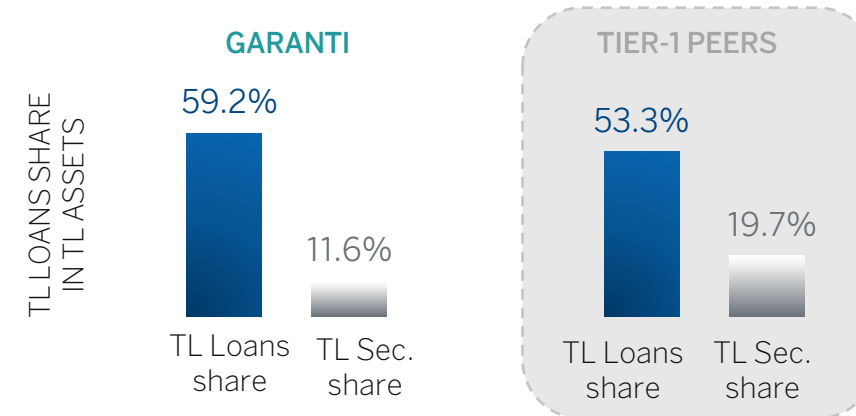
4

HIGHEST NIM GENERATION...*Conservative stance, disciplined pricing & customer-driven asset mix supported margin resilience***NIM INCL. SWAP COST**

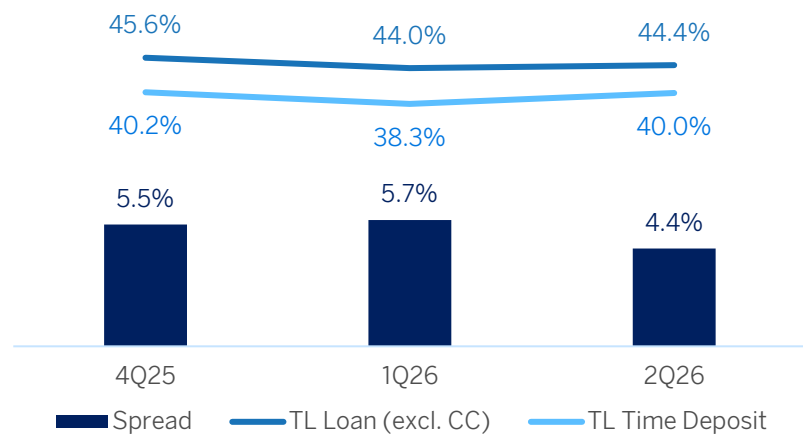
CUMULATIVE

**HIGHER WEIGHT OF HIGH YIELDING ASSET: TL LOANS**

(% in TL Assets, 1H26)

**TL LOAN - DEPOSIT SPREAD**

QUARTERLY, OUTSTANDING

**AVG. ANNUAL YIELD**

(Outstanding)

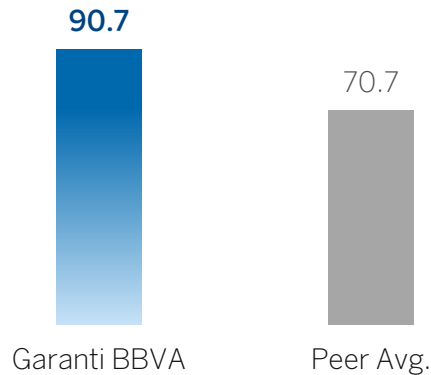


TL loans' yield was
> ~1.5x higher than the
 securities' in 1H26.

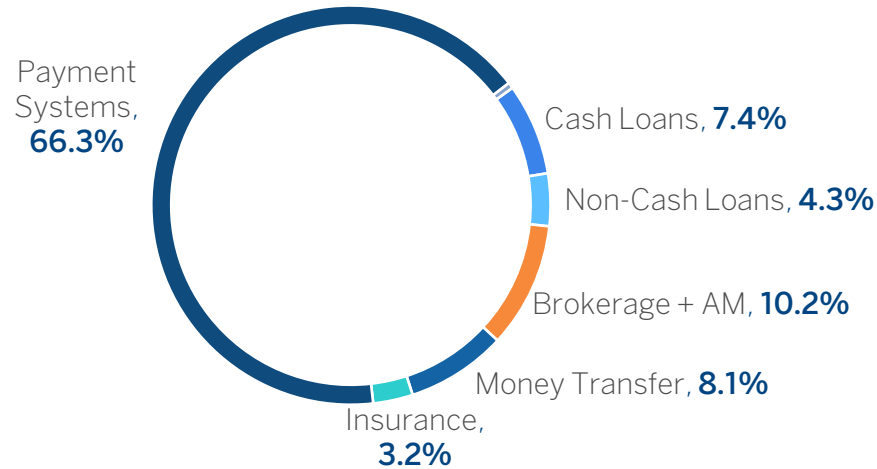
4 ...AND SUPERIOR FEE BASE

NET FEES & COMMISSIONS

(TL bn, per BRSA Consolidated financials, 1H26)



NET F&C BREAKDOWN¹



	YoY	
Payment Systems	+36%	#1
Money Transfer	+35%	#1
Insurance	+65%	#1
Brokerage + AM	+79%	



EXPANDING CUSTOMER BASE

+2.4mn Annual increase in number of customers

31.2mn 1 in every 2 banking customers in Türkiye is a Garanti BBVA customer.

#1 Retail Mass, SME & Mobile Banking NPS score



INCREASING DIGITAL PENETRATION

18.5mn Digital active customers (+1.2mn YoY increase)

16.7mn/ daily log-in on average 1 in every 5 mobile banking transactions in Türkiye is conducted through Garanti BBVA Mobile



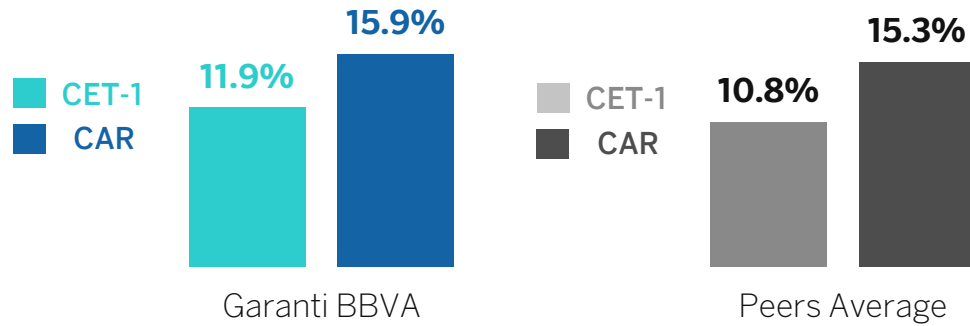
PROACTIVE SERVICE WITH SMART ASSISTANT UGI

9.1mn Number of customers reached by our digital assistant UGI through mobile channels >76mn chat

200 topics All generic content transformed to LLM (powered by OpenAI), covering 200 different topics

5 SUSTAINED SOUND SOLVENCY

SOLVENCY RATIOS



EXCESS CAPITAL¹

TL **149** bn

Consolidated

FX SENSITIVITY

14.5 bps

CAR sensitivity to 10% TL depreciation

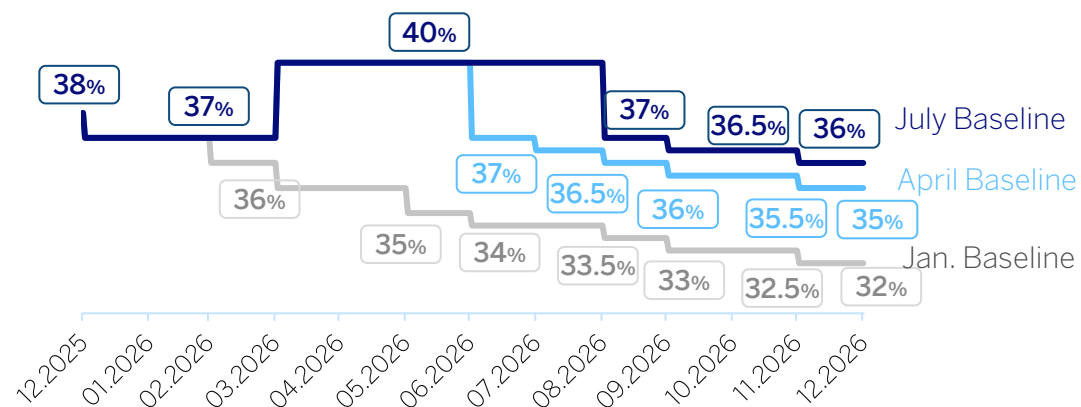
¹ Required Consolidated CAR level = 8.0% + SIFI Buffer for Group 2 (1.5%) + Capital Conservation Buffer (2.5%) + Counter Cyclical Buffer (0.18%); Required Consolidated Tier-1 = 6.0% + Buffers; Required Consolidated CET-1 = 4.5% + Buffers.

* 2025 capital ratios are presented without BRSA's forbearance. CAR and CET-1 ratios presented in the 2025 YE financial statements included the forbearance impact of 1.86% and 1.5%, respectively. BRSA Forbearance Rule has been removed as of January 1st, 2026.

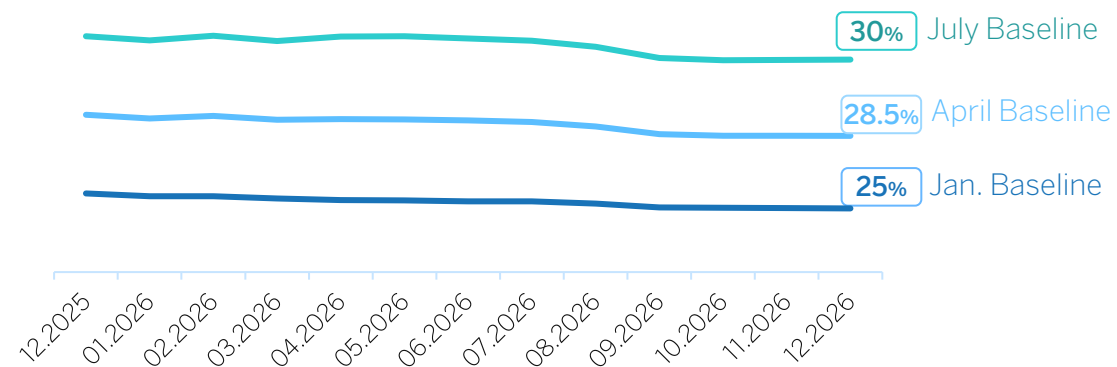
2026 OPERATING PLAN GUIDANCE

MACRO FORECAST

CBRT FUNDING RATE EXPECTATIONS



INFLATION EXPECTATIONS



2026 OPERATING PLAN GUIDANCE

	Per January Baseline	1H26 Actual	Current Outlook
TL Loan Growth (YoY)	30-35%	+16% (YtD)	In-line
FC Loan Growth (YoY, in US\$)	Mid single digit (bank-only)	+3% (YtD, excl.. Romania for fair comparison)	In-line
Net Cost of Risk (exc. currency impact)	2 - 2.5%	2.3%	In-line
NIM incl. swap cost (YoY, change)	~75bps expansion	+39 bps (YtD)	Downside risk depend on rate evolution & macro-prudential measures
Fee Growth (YoY)	~30-35%	+39% (YoY)	In-line
OPEX Growth (YoY)	~45-50%	+45% (YoY)	In-line
ROAE (%)	Mid-single digit Positive Real ROE	28%	Downside risk on real return due to higher inflation

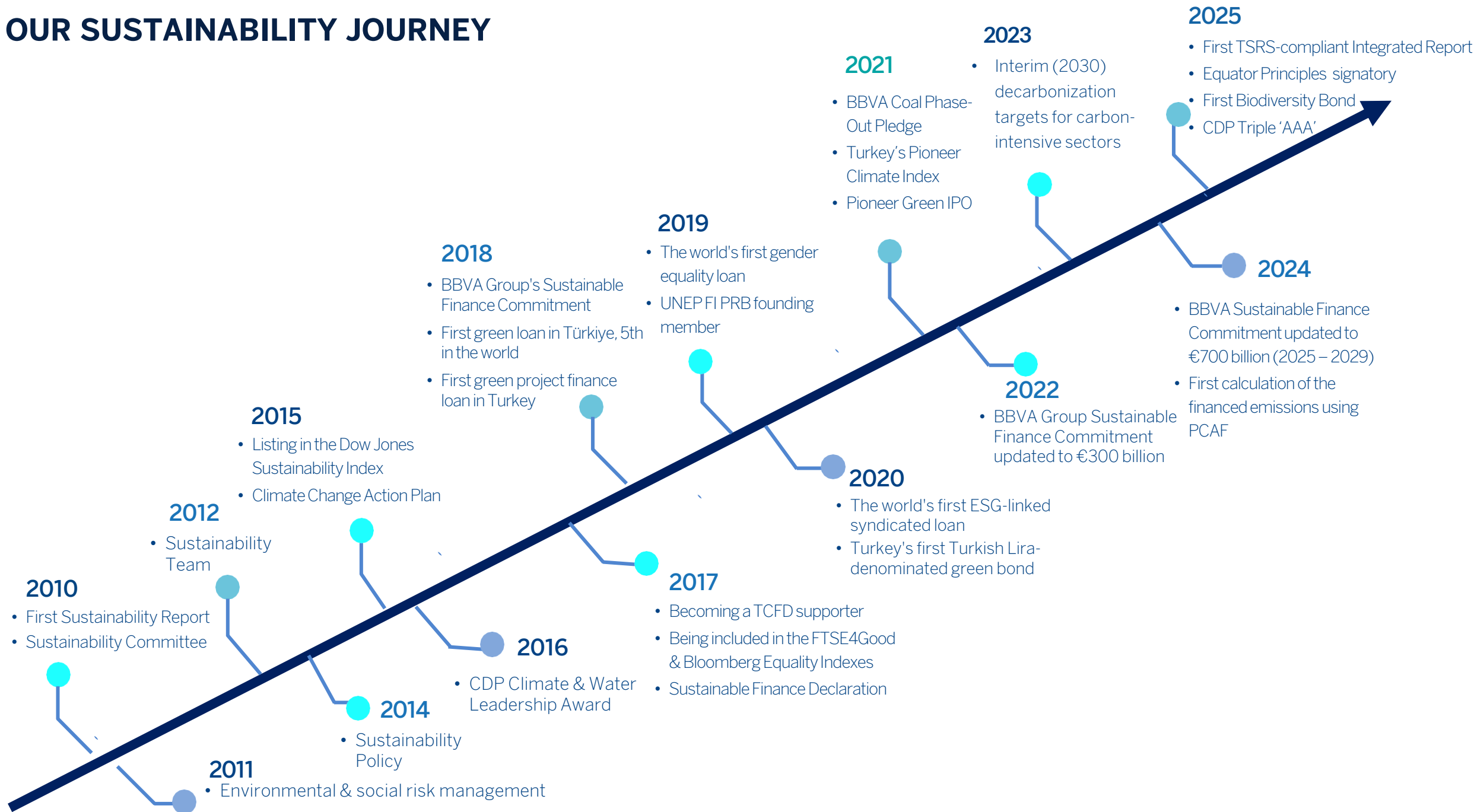
Note-1: The 2026 Operating Plan Guidance takes into consideration that all regulations are in place as of February 4, 2026 are not changed and no new material regulations are implemented

Note-2 Net CoR excludes currency effect, as it is 100% hedged and has no bottom line impact

04

SUSTAINABILITY AT GARANTI BBVA

OUR SUSTAINABILITY JOURNEY



SUSTAINABILITY AT GARANTI BBVA



Combating Climate Change

Contribution to Sustainable Development (2018-1H26)

1.6 tr TL

Garanti BBVA sets TRY **3.5 trillion Sustainable Finance target for 2018-2029**

Decarbonization Target

1st company to declare this target in Türkiye*

**Within the scope of the PACTA methodology*

Market share of wind power plants (WPP) by installed power financed by the Bank (2025YE)

21.4%



Inclusive Growth

Financing the Women Entrepreneurs

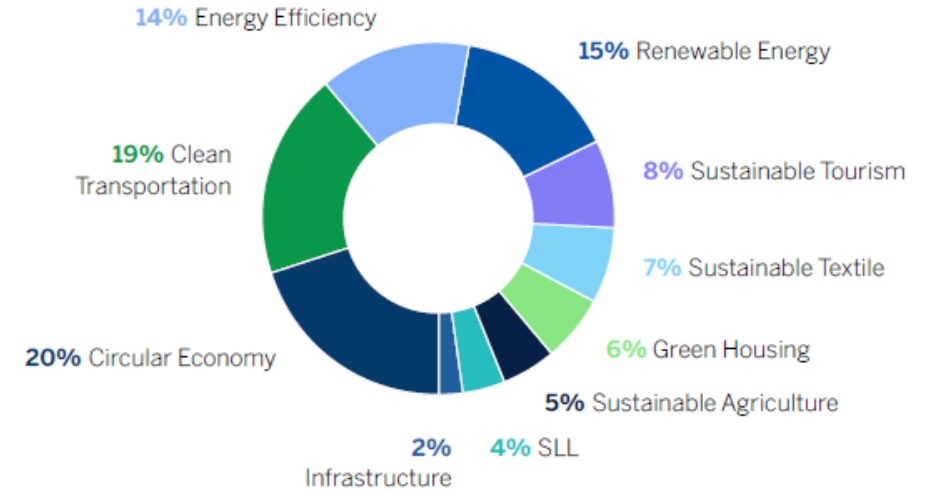
350 bn TL - in 5 years



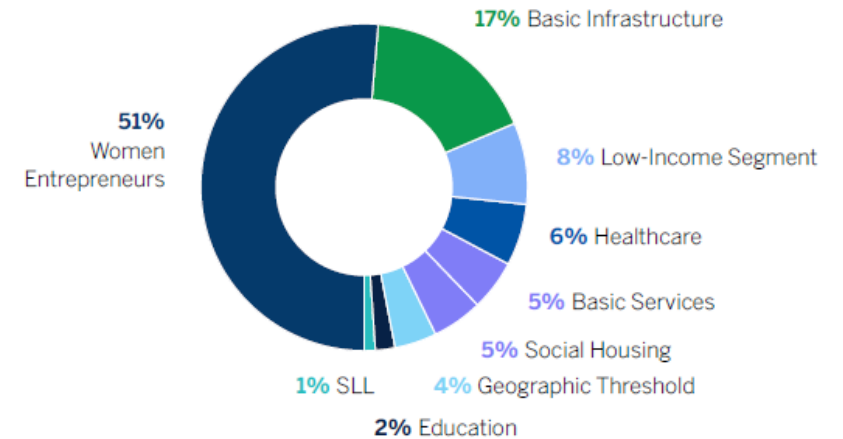
Women Entrepreneurs Competition

50.000 encouraged female entrepreneurs (2007-2025)

Climate Mobilization



Inclusive Growth Mobilization



OUR TRANSITION PLAN

DECARBONISATION

- **Garanti BBVA aims to align its credit portfolio with net zero scenarios** by 2050, using Net Zero Banking Alliance (NZBA) as guidance.
- 2030 decarbonization targets for carbon-intensive sectors, including **energy, automotive, iron & steel, and cement**, have been developed using the PACTA methodology and publicly disclosed in 2023.
- **Financed emissions are monitored** through the PCAF methodology.
- Transition plan for financed emissions is based on three pillars with a **management model to track decarbonization objectives** and capture potential business opportunities.

Scenario	Sector & Value Chain	Emission Metric	Emission Scope	Garanti BBVA Baseline (2022)	Garanti BBVA Progress (2024)	Garanti BBVA Progress (2025)	Reduction Target by 2030	Reduction Target Progress (2022 vs. 2025)
IEA Net Zero 2050	 Energy (Power Generation)	KG CO ₂ e/MWh	1+2	371	371	364	(71)%	+3%
	 Automotive (Manufacturer)	g CO ₂ e/km	3	182	171	168	(40)%	+19%
	 Iron&Steel (Manufacturer)	KG CO ₂ e/ ton steel	1+2	1,131	1,414	1,320	(13)%	0%
	 Cement (Manufacturer)	KG CO ₂ e/ ton cement	1+2	726	726	726	(20)%	0%
	 Coal*	Coal phase-out commitment was announced in 2021. Risks associated with coal operations will be minimized by 2030 and eliminated by 2040 at the latest. By 2025, the Bank observed a 33% reduction in coal-related risk exposure.						

* Non-performing loans are excluded from this calculation.



Sectorial alignment plans

To define commercial strategy and guide selective growth based on risk considerations and business opportunities



Evaluation of customer transition plans

With specific tools integrated into the business strategy and decision-making process (Transition Risk Indicator – TRI)



Integrated into the operation admission process

Proactive and dynamic portfolio Management, assessing the impact of individual transactions

Notes: Garanti BBVA has negligible Oil&Gas exposure.

*The starting point for Energy, Automotive, Iron & Steel, and Cement is 2022.

**Starting data for Energy has been updated.

***The emission factor per ton of production in the iron and steel sector has been updated, taking into account grid electricity emissions

SUSTAINABILITY INDICES

GLOBAL SUSTAINABILITY INDICES / ESG RATINGS	SCORING RANGE	SCORE
CDP Climate Change – 2024	A / D-	A
CDP Water – 2024	A / D-	A
CDP Forest – 2024	A / D-	A
FTSE4GOOD-2025	0-5	3.8
SUSTAINALYTICS ESG RISK	0-40+	20.9

Garanti BBVA is among a limited number of banks worldwide to attain a **“Triple A”** rating.

LOCAL INDICES	INCLUSION
BIST SUSTAINABILITY INDEX	+
BIST-25 SUSTAINABILITY INDEX	+
BIST CORPORATE GOVERNANCE INDEX	+
GARANTI BBVA CLIMATE INDEX	+



OUR ACHIEVEMENTS

WE ARE A PART OF MAJOR INTERNATIONAL INITIATIVES



Member



Member

Paris Agreement Capital
Transition Assessment



Member

Net-Zero Banking Alliance
Steering Group



Member

UNEP FI Banking
Principles Core Group



Member

30% Club Türkiye



Member

IFRS Sustainability Alliance



Member

Business World and Sustainable
Development Association
(SKD Türkiye)



Signatory

Responsible Banking
Principles



Signatory

COMMUNITY INVESTMENTS



Contribution to community investment programs

376.3 mn TL

3 focuses of action

- Reducing inequalities and promote inclusive growth
- Education for all
- Frontier knowledge and accessible culture



ÖRAV was established by Garanti BBVA in 2008 with the aim of **championing children's right to access quality education** by **supporting professional and personal development of teachers**.

With **58,532** teachers reached in 2025.



Salt founded by Garanti BBVA in 2011 to support the production of **knowledge, culture and arts**. Salt Research archival collections give online access to **more than 2 million documents and resources**.



EqualUs (EşitBiz) project is being conducted since the beginning of 2022 in order to contribute to change by **raising awareness of gender equality**.

In 2025, **18,290 students** and **3.741 teachers** were reached.



5 Pebbles: Social and Financial Leadership Program is intended to build on primary and secondary school students' social and financial leadership knowledge, attitudes and skills.

In 2025, **28,170 students** and **1,305 teachers** were reached.



Blue Breath: Co-launched with **Turkish Marine Environment Protection Association/ TURMEPA** to **combat marine pollution**.

Since September 2021 to date, all sea sweepers in all regions collected **approximately 318.303 kilograms** of solid waste, which were recycled.

05

CORPORATE GOVERNANCE AT GARANTI BBVA

GARANTI BBVA

OUR PURPOSE

“Support your drive to go further”

OUR STRATEGIC PRIORITIES

NEW WAVE OF DIFFERENTIATION

- > Embed a Radical Client Perspective in All We Do

FULL COMMITMENT TO GROWTH & VALUE CREATION

- > Boost Sustainability As a Growth Engine
- > Scale Up All Enterprise Segments
- > Promote a Value and Capital Creation Mindset

SOUND FOUNDATIONS TO DRIVE MEANINGFUL IMPACT

- > Unlock the Potential of AI & Innovation via Data Availability & Next Gen Tech
- > Strengthen Our Empathy, Succeed as a Winning Team

OUR VALUES



Customer comes first



We think **big**



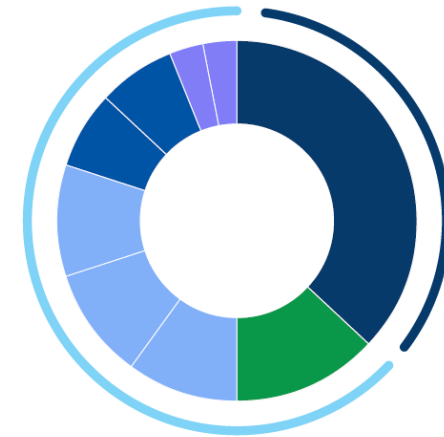
We are **one team**

BOARD OF DIRECTORS

Name and Surname		Appointment Date	Education	Experience in Banking and Business Administration
Süleyman Sözen	Non-executive	29.05.1997	Undergraduate	44 years
Jorge Saenz Azcunaga Carranza	Non-executive / Independent	24.03.2016	Undergraduate	31 years
Mahmut Akten	Executive	23.08.2024	Master	26 years
Sait Ergun Özen	Non-executive	14.05.2003	Undergraduate	38 years
Ebru Oğan Krottnerus	Non-executive / Independent	27.03.2024	Master	34 years
Jaime Saenz de Tajeda Pulido	Non-executive	02.10.2014	Undergraduate	33 years
Pablo Alfonso Pastor Muñoz	Non-executive	31.03.2021	Master	36 years
Rafael Salinas Martinez de Lecca	Non-executive	08.05.2017	Master	34 years
Hüsnü Erel	Non-executive /Independent	27.03.2025	Undergraduate	49 years
Avni Aydın Düren	Non-executive	17.06.2020	Master	34 years
M. Canan Özsoy	Non-executive	04.04.2019	Master	35 years

EXPERIENCE COMPOSITION

Chart is prepared in accordance with Global Industry Classification Standard (GCIS). The Global Industry Classification Standard (GCIS) is an industry taxonomy developed by MSCI and Standar & Poor's (S&P) for use by the global financial community



37% Financials	7% Health Care
13% Information Technology	7% Real Estate
10% Consumer Discretionary	3% Industrials
10% Consumer Staples	3% Utilities
10% Energy	

SENIOR MANAGEMENT

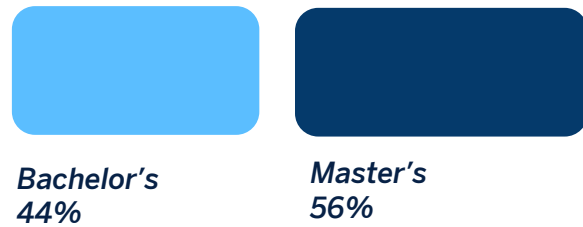
GENDER



AVERAGE EXPERIENCE



EDUCATION



CHIEF EXECUTIVE OFFICE



Mahmut Akten

Economic Research
General Secretariat
Information Systems Security
Retail Collections



Finance and Treasury
Kemal Atıl Özus



Credit Risk Management
Gökhan Koca



Engineering and Data
İlker Kuruöz



Talent and Culture
Ebru Taşçı Firuzbay



Retail Banking
Ceren Acer Kezik



Corporate, Investment Banking and Global Markets
Sinem Edige



Commercial & Institutional Banking
Cemal Onaran



SME Banking
Sibel Kaya

CORPORATE GOVERNANCE RATING

OUR JCR CORPORATE GOVERNANCE RATING EVOLUTION

Main Section	10.12.2016	11.12.2017	11.12.2018	11.12.2019	11.12.2020	10.12.2021	9.12.2022	8.12.2023	6.12.2024	8.12.2025
Shareholders	9.22	9.22	9.22	9.67	9.67	9.67	9.73	9.73	9.73	9.73
Public Disclosure & Transparency	9.25	9.40	9.67	9.67	9.76	9.85	9.85	9.85	9.85	9.85
Stakeholders	9.23	9.57	9.72	9.86	9.86	9.86	9.87	9.87	9.87	9.87
Board of Directors	9.34	9.66	9.76	9.76	9.81	9.81	9.81	9.81	9.85	9.81
Overall Score	9.27	9.51	9.60	9.73	9.77	9.79	9.81	9.81	9.82	9.81
Outlook	Positive	Positive	Positive	Positive	Stable	Positive	Positive	Positive	Stable	Stable

STRENGTHS

- **Integrated Annual Report** including a detailed review of financial and nonfinancial performance, future strategies, targets on key material issues
- Effective & transparent **IR website**
- Pioneering practices in the **digital banking**
- Announcement of **decarbonization targets**
- **Qualified, educated and experienced BoD**
- Effective and comprehensive **internal control, internal audit and risk management** systems.

CONSTRAINTS

- Absence of any clauses to broaden the exercise of **minority rights** (holding less than 5% of the share)
- Lack of disclosure of the **per-person remuneration** of the top managers and the board members

APPENDIX: SUMMARY BALANCE SHEET

(TL billion)

ASSETS	31.12.2025	31.03.2026	30.06.2026
Cash & Cash Equivalents	437.8	374.7	373.0
Balances at CBRT	568.3	493.7	732.7
Securities	550.1	645.5	575.5
- Securities at Romania Subs.	\$1.2		
Gross Loans	2810.7	2865.9	3,113.3
+TL Loans	1730.9	1869.1	2,023.0
TL NPL	78.2	88.0	105.0
info: TL Performing Loans	1652.6	1781.1	1,918.0
+FC Loans (in US\$ terms)	23.0	20.2	20.9
FC NPL (in US\$ terms)	0.1	0.1	0.1
info: FC Performing Loans (in US\$ terms)	22.8	20.2	20.9
info: Performing Loans (TL+FC)	2631.9	2677.4	2,890.2
Fixed Assets & Subsidiaries	79.6	81.5	85.3
Other	101.3	322.4	336.7
Assets held for sale and discontinued operations	5	221	227
TOTAL ASSETS	4,547.8	4,783.8	5,216.5
LIABILITIES & SHE	31.12.2025	31.03.2026	30.06.2026
Total Deposits	3150.0	3166.8	3,466.1
+Demand Deposits	1277.5	1311.8	1,333.1
TL Demand	280.8	271.9	305.2
FC Demand (in US\$ terms)	23.2	23.4	22.1
+Time Deposits	1872.6	1855.0	2,133.0
TL Time	1336.6	1423.4	1,721.0
FC Time (in US\$ terms)	12.5	9.7	8.8
Interbank Money Market	87.5	70.1	111.7
Bonds Issued	170.8	172.8	186.5
Funds Borrowed	317.1	297.3	344.2
Other liabilities	375.8	439.9	433.8
Liabilities for assets held for sale & discontinued operations	0	184	185
Shareholders' Equity	446.6	453.1	489.4
TOTAL LIABILITIES & SHE	4,547.8	4,783.8	5,216.5

Note: In 1Q26 & 2Q26, due to the ongoing sale process of our Romania subsidiary, related balance sheet items have been reclassified under "Assets held for sale and discontinued operations.".

APPENDIX: SUMMARY P&L

TL Million	QUARTERLY P&L			CUMULATIVE P&L		
	1Q26	2Q26	QoQ	1H25	1H26	YoY
(+) Net Interest Income including Swap costs	60,072	56,985	-5%	73,852	117,057	59%
(+) <i>NII excluding CPI linkers' income</i>	65,437	59,671	-9%	63,543	125,107	97%
(+) <i>Income on CPI linkers</i>	5,995	8,057	34%	16,340	14,052	-14%
(-) <i>Swap Cost</i>	-11,360	-10,742	-5%	-6,031	-22,102	266%
(+) Net Fees & Comm.	42,860	47,877	12%	65,178	90,737	39%
(+) Net Trading & FX gains/losses (excl. Swap costs and currency hedge)	5,517	2,439	-56%	7,486	7,956	6%
<i>info: Gain on Currency Hedge¹</i>	553	785	42%	2,399	1,338	-44%
(+) Income from investments under equity	768	1,100	43%	1,356	1,868	38%
(+) Other income (excl. Prov. reversals & one-offs)	7,934	6,944	-12%	11,670	15,945	37%
(-) OPEX	-54,276	-53,640	-1%	-74,388	-107,916	45%
(-) <i>HR</i>	-19,384	-20,109	4%	-26,629	-39,493	48%
(-) <i>Non-HR</i>	-34,892	-33,531	-4%	-47,759	-68,423	43%
(-) Net Expected Loss (excl. Currency impact)	-13,573	-19,961	47%	-15,172	-33,534	121%
(-) <i>Expected Loss</i>	-30,463	-28,887	-5%	-40,379	-59,350	47%
<i>info: Currency Impact¹</i>	-553	-785	42%	-2,399	-1,338	-44%
(+) <i>Provision Reversal under other Income</i>	16,336	8,142	-50%	22,808	24,478	7%
(-) Taxation and other provisions	-16,522	-11,509	-30%	-18,570	-28,031	51%
(-) <i>Taxation</i>	-14,100	-12,373	-12%	-18,318	-26,473	45%
(-) <i>Other provisions</i>	-2,422	864	-136%	-252	-1,558	518%
(+) Net gains from Discontinued Activities	400	419	5%	903	819	-9%
(+) <i>Revenue from Discontinued Activities</i>	483	510	5%	1,026	993	-3%
(-) <i>Taxation on Revenues from Discontinued Activities</i>	-83	-91	9%	-123	-174	41%
= NET INCOME	33,615	30,799	-8%	53,613	64,414	20%

Note: In 1H26, due to the ongoing sale process of our Romania subsidiary, related P&L items have been reclassified under 'Income / expenses from discontinued operations' and balance sheet items are reclassified under 'Assets held for sale and discontinued operations.' 1H25 P&L was restated in the 1H26 financials.

¹ Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged (FX gain included in Net trading income line)

APPENDIX: KEY FINANCIAL RATIOS

	Jun-25	Jun-26
Profitability ratios		
ROAE	30.7%	28.1%
ROAA	3.1%	2.7%
NIM incl. Swap cost (Cumulative)	4.9%	5.7%
Cost/Income	46.6%	46.3%
Liquidity ratios		
Loans / Deposits	81.8%	83.4%
TL Loans / TL Deposits	92.4%	94.7%
TL Loans / (TL Deposits + TL Bonds + Merchant Payables)	85.0%	86.1%
FC Loans / FC Deposits	69.1%	67.5%
Asset quality ratios		
NPL Ratio	2.6%	3.5%
Coverage Ratio	3.2%	3.4%
+ Stage1	0.5%	0.4%
+ Stage2	10.2%	7.2%
+ Stage3	65.7%	62.7%
Net Cost of Risk (excluding currency impact, bps) ¹	148	231
Solvency ratios		
CAR	15.6%	15.9%
Common Equity Tier I Ratio	12.6%	11.9%
Leverage (Assets / Equity)	10.1x	10.7x

Note: In 1H26, due to the ongoing sale process of our Romania subsidiary, related P&L items have been reclassified under 'Income / expenses from discontinued operations' and balance sheet items are reclassified under 'Assets held for sale and discontinued operations.' 1H25 P&L was restated in the 1H26 financials

¹ Neutral impact at bottom line, as provision increase due to currency depreciation are 100% hedged (FX gain included in Net trading income line)

APPENDIX: MARKET SHARES

Market Shares among private banks ¹	Dec-25	Mar-26	Jun-26	QoQ Δ	YtD Δ	Rank
TL Performing Loans	22.1%	21.9%	21.6%	-33 bps	-45 bps	#1*
FC Performing Loans	16.1%	15.8%	15.8%	-4 bps	-29 bps	#2*
Consumer Loans inc. Consumer CCs	23.5%	23.4%	23.6%	11 bps	10 bps	#1*
Cons. Mortgage Loans	29.8%	29.6%	28.7%	-86 bps	-108 bps	#1*
Consumer Auto Loans	38.9%	38.5%	41.1%	265 bps	217 bps	#1*
Cons. General Purpose Loans	21.6%	21.3%	21.6%	35 bps	2 bps	#1*
TL Business Banking	18.8%	18.9%	17.9%	-105 bps	-91 bps	#2*
TL Micro & Small Enterprises	24.2%	24.4%	25.9% ²	149 bps ²	173 bps ²	n.a
TL Customer Deposits	21.1%	21.8%	22.6%	80 bps	142 bps	#1*
FC Customer Deposits	18.9%	18.4%	17.8%	-60 bps	-113 bps	#2*
Payment Systems Market Share	Dec-25	Mar-26	Jun-26	QoQ Δ	YtD Δ	Rank
# of CC customers ³	14.7%	14.7%	14.8%	14 bps	18 bps	#1
Issuing Volume (Cumulative) ³	17.3%	17.3%	17.4%	10 bps	10 bps	#1
Acquiring Volume (Cumulative) ³	15.8%	15.4%	15.4%	-4 bps	-38 bps	#1

* Rankings are among private banks as of March 2026

¹ Sector figures used in market share calculations are based on bank-only BRSA weekly data as of 26.06.2026, for commercial private banks

² As of May 2026. BRSA-defined SME loan figures since May 2025 include customers who were temporarily excluded from the SME category, as their 2025 financials had not yet been submitted to the Bank's system. Since May, the data collection process has accelerated.

³ Cumulative figures and rankings as of June 2026, as per Interbank Card Center data. Rankings are among private peers.

DISCLAIMER STATEMENT

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